

eleng 003/2016

February 23, 2016

Subject Explanation of operating results for the year ended December 31, 2016

To Director and Manager
The Stock Exchange of Thailand

The explanation to the consolidated financial performance as at December 31, 2016 of Asia Green Energy Public Company Limited and its subsidiaries (“the Company”) is as follows:

In the year 2016, the revenue from sales and services was Baht 4,644.94 million, increased by Baht 418.38 million or equivalent to 9.90%, since the company has expedited market penetration both in domestic and overseas markets, resulting in an increase of Baht 215.69 million of domestic sales, Baht 161.54 million of export sale, and Baht 41.16 million of service incomes. Domestic sale is still the main source of incomes representing to 84.34% of total revenue, export sale was 14.74%, and service incomes was 0.92%

Cost of sales and services for the year 2016 was Baht 4,056.28 million, increased by Baht 314.54 million or equivalent to 8.41% from the year 2015 because of increasing in sales.

The Company had gross profit of Baht 588.66 million or equivalent to a gross margin ratio of 12.67%, compared to Baht 484.81 million or equivalent to a gross margin ratio of 11.47% of the year 2016. An increase in gross profit and gross margin ratio were resulted from the rising in coal selling price, especially in quarter 4.

Selling and administrative expense for the year 2016 was Baht 371.54 million decreasing by 2.34% from the last year, whereas the financial cost was Baht 54.02 million, decreasing by 14.49% from the last year. As a result, the Company’s net profit attributable to equity holders of the Company for the year 2016 was Baht 153.66 million or equivalent to 3.29% of total revenues, an increase of Baht 43.17 million or equivalent to 39.07%.

Yours sincerely,

Mr.Panom Kuansataporn
Managing Director